

## Prequalification Statement for Subcontractors & Material Vendors

### 1) Company Information

Firm Name:		Regional Industrial Services			
Physical Address:		20 Walnut Street, Ste. 8			
City:	Wellesley Hills	State:	MA	Zip Code:	02481
Phone:	617-301-3341	Fax:	617-307-7208		
Email:	<a href="mailto:rob@regionalindustrial.com">rob@regionalindustrial.com</a>	Website:	none		
Years in Business Under Present Name:		26			
LLC:		Corporation:	X	Partnership:	
Major Trades or Materials Supplied: Demolition and Asbestos Remediation Services					
Geographical Areas Served: MA, NH, ME, RI, CT					
Subcontractor (Y/N):	Y	Manufacturer (Y/N):	N	Sales Representative (Y/N):	N
Supplier (Y/N):	N	Labor Only (Y/N):	N	Consultant (Y/N):	N
Former Company Name(s):			N/A		
Former Company Name(s):			Date of Change:		
Former Company Name(s):			Date of Change:		

### 2) Contact Details

Owner/President:		Robert E. Oppenheim			
Email:	<a href="mailto:rob@regionalindustrial.com">rob@regionalindustrial.com</a>	Cell:	617-301-3341		
Primary Estimating Contact:		Joe Caruso			
Email:	<a href="mailto:joe@regionalindustrial.com">joe@regionalindustrial.com</a>	Cell:	781-983-6598		
Primary Operations Contact:		John Silva			
Email:	<a href="mailto:john@regionalindustrial.com">john@regionalindustrial.com</a>	Cell:	978-767-0590		
Former Company Leader Name(s):			N/A		
Former Company Leader Name(s):			Date of Change:		
Former Company Leader Name(s):			Date of Change:		

### 3) States/Counties Licensed for Business

MA	Licence #:	Laurence Hurley, Construction Supervisor CS033816
	Licence #:	
	Licence #:	
	Licence #:	
	Licence #:	
	Licence #:	
	Licence #:	

### 4) Safety

Does your firm have a written safety program?	Yes	X	No		
Does your firm have a corporate safety director?	Yes	X	No		
Corporate Safety Director Contact: Charles Wilder					
Worker's Compensation Modification Rating (EMR for last three years):					
Yr/Rating:	9/27/17-9/27/18 - (.86)	Yr/Rating:	9/27/16-9/27/17 - .85	Yr/Rating:	9/27/15-9/27/16 - 1.24
Are all of your forepersons OSHA 30 certified?	Yes	X	No		
Are any of your journeymen OSHA 10 certified?	Yes	X	No		
Have you been cited by OSHA within the last four years?	Yes		No	X	
If so, explain:					
Participated in AGC or ABC Safety Recognition Programs?	Yes		No	X	
Does your company have an Accountability Program?	Yes	X	No		

If yes, describe the last time it was implemented? 2018				
Documented safety training for tasks being completed	Yes	X	No	
Accident Investigation procedures?	Yes	X	No	
Offer Light Duty or Return to Work?	Yes	X	No	
If yes, describe any Light Duty work on a job site. Sweeping, wetting, flagging				
# Man Hours work for last 3 Years:				37,945
# of Incidents for last 3 Years:				0
OSHA Incident Rate for last 3 Years:				
# of Fatalities for last 3 Years:				0
Lost Work Days Rate for last 3 Years:				0

**5) Bonding Information**

Is your company bondable?					Yes	X	No	
Bonding Rate =		2%						
Total Bonding Capacity (\$)		\$11 million						
Single Project Bonding Capacity (\$)		\$6 million						
Value of Work Currently Bonded (\$)		\$500,000						
Bonding Company:		Selective Insurance Company of America						
Bonding Agent:		Charles Byrne						
Agent's Firm:		Starkweather & Shepley Insurance						
Agent's Phone:		401-709-7639						

**6) Banking Information**

Principal Bank:	Bank of America		
Banking Contact:	Ari Rosgami	Phone:	617-243-2900

**7) Insurance Information**

Type of Insurance	Yes/No	Carrier	Coverage	Exp. Date
General Liability	Yes	Berkley/RISCO	\$ 2,000,000	7/8/2019
Professional Liability	Yes	Berkley/RISCO	\$ 1,000,000	7/8/2019
Pollution	Yes	Berkley/RISCO	\$ 1,000,000	7/8/2019
Umbrella	Yes	Berkley/RISCO	\$ 5,000,000	7/8/2019
Errors & Omissions	No			
Explosion/Collapse	No			
Worker's Comp.	Yes	Starkweather and Shepley Ins.	\$ 1,000,000	1/30/2020
Auto Insurance	Yes	Plymouth Rock and Pilgrim Ins. Co.	\$ 1,000,000	7/8/2019
Insurance Agent:		Charles Byrne		
Agent's Firm:		Selective Insurance of America		
Agent's Phone:		401-709-7639		

**8) Work Capacity**

Total Number of Employees:					17			
Shop:	3	Field:	10	Office:	4			
# of Estimators:	1	# of PMs:	2	# of Forepersons:	3			
Labor Type:	Open Shop?	X	Union? (affiliations)					
Do you use all your own employees?					Yes	X	No	
Percentage of work self-performed?					85%			
Do you use independent contractors?					Yes		No	X
Describe work performed by independent contractors:								
Typical Project Size Range		Min (\$)	\$ 50,000	Max (\$)	\$ 3 million			
Amount of Work Presently Under Contract (\$)					\$2.2 million			

# of Projects currently under construction =	4
# of Projects currently in backlog =	5
Amount of Work in Place over Last 12 Months (\$) =	\$5.7 million
Average Annual Volume over Last 3 Years (\$) =	\$5.3 million
Average number of projects over Last 3 Years (\$) =	75

**9) Typical Projects for your firm (X for each sector you )**

Academic	X	Hospitality	X	Hospital/Healthcare	X	Laboratory	
Residential		Retail	X	Senior Housing	X	Multi-unit Residential	X
Religious	X	Office Fitup		Other (explain)	Commercial - Industrial		

**10) List the Three Most Significant Projects Completed over the Last Five Years:**

Project:	Wonderland Greyhound Park							
Location:	190 VFW Parkway, Revere, MA							
Owner:	Vornado Realty Corp.							
General Contractor:	Plumb House			Contact:	John Anderson 508-458-1500			
Architect/Engineer:	N/A							
Dated Started:	5/11/2017			Date Completed:	10/1/2018			
Contract Amount (\$) =	\$3.4 million							
Project:	Sealtest							
Location:	Framingham, MA							
Owner:	National Development							
General Contractor:	Cranshaw Construction			Contact:	Matt Nelson - 617-559-5215			
Architect/Engineer:	N/A							
Dated Started:	12/1/2014			Date Completed:	5/1/2015			
Contract Amount (\$) =	\$1.5 million							
Project:	Marist House Retreat Center							
Location:	518 Pleasant Street, Framingham, MA							
Owner:	Brendan Properties							
General Contractor:	Brendan Properties			Contact:	Frank Noel 774-245-5599			
Architect/Engineer:	N/A							
Dated Started:	4/29/2016			Date Completed:	9/22/2016			
Contract Amount (\$) =	\$1.2 million							

**11) List the Three Most Significant Projects Currently Under Construction:**

Project:	Standard Electric Building							
Location:	960 Mass Ave., Boston, MA							
Owner:	National Development							
General Contractor:	Cranshaw Construction			Contact:	Matt Nelson - 617-559-5215			
Architect/Engineer:	N/A							
Dated Started:	Feb. 2019			Date Completed:	Apr-19			
Contract Amount (\$) =	\$584,000							
Project:	Parking Garage Demo							
Location:	56 Pleasant Street, Worcester, MA							
Owner:	First American Realty							
General Contractor:	First American Realty			Contact:	Barry Murchie - 508-798-8844			
Architect/Engineer:	N/A							
Dated Started:	Feb. 2019			Date Completed:	Mar-19			
Contract Amount (\$) =	\$125,987							

Project:	2 Robbins Road, Westford, MA		
Location:	2 Robbins Road, Westford, MA		
Owner:	Hanover Development Group		
General Contractor:	Hanover Development Group	Contact:	Alex Winn
Architect/Engineer:	N/A		
Dated Started:	Nov. 2018	Date Completed:	Feb. 2019
Contract Amount (\$):	\$300,000		

**12) List of References (Provide a minimum of 3 General Contractors and 3 Credit References)**

Company:	Plumb House Inc.		
Contact:	John Anderson	Phone:	508-458-1500
Company:	Baystone Development		
Contact:	Roy MacDowell	Phone:	781-894-9898
Company:	Site Management Group		
Contact:	Pete or Randy Bern	Phone:	617-307-7770
Company:	United Material Management, Inc.		
Contact:	Kevin Miller	Phone:	413-531-1626
Company:	ReEnergy Technologies		
Contact:	John Hixon	Phone:	603-548-5803
Company:	City Rentals		
Contact:	Robert Mercurio	Phone:	781-289-6100
Company:			
Contact:		Phone:	

**13) General Questions**

Does your company do design-build work?		Yes		No	X
Does your company do prevailing wage work?		Yes	X	No	
Is your company a Small Business Enterprise?		Yes		No	X
Has your company ever participated in a LEAN process?		Yes		No	X
Has your company worked on a LEED certified project?		Yes	X	No	
Does your company offer employee benefits? (mark included below)		Yes	X	No	
Healthcare	X	Dental	X	Vacation	X
401(K)		Pension			
Training/Education	X	Other (describe):			
Is your company a member of ABC?		Yes		No	X
Has your company ever failed to complete work?		Yes		No	X
Has your company ever declared Chapter 11?		Yes		No	X
Is your company insured in the State of New York?		Yes		No	X

**14) State & Local License Violations**

Date:		Explanation:	None
Date:		Explanation:	
Date:		Explanation:	
Date:		Explanation:	
Date:		Explanation:	

**This form must be submitted by an officer of the firm or by a person so authorized by an officer of the firm.**

Signature:	<i>Robert E. Oppenheim</i>
Name:	Robert E. Oppenheim
Title:	President
Date:	Pre-qualification 2019 - RIS